



# SOUTH CENTRAL GRAIN & ENERGY

---

## *The Inside Story*





## Who We Are...

### FARMER-OWNED AND FOCUSED

As you consider doing business with South Central Grain & Energy, you should know:

- We're farmer-owned and locally controlled by a board of directors elected from our membership.
- We operate facilities in nine south-central Minnesota communities.
- Our corporate offices are located in Fairfax.

We're confident we can improve your profitability—which is our primary focus. South Central Grain & Energy has assembled a group of talented, committed employees who know how to efficiently operate our facilities and effectively care for our customers. To succeed, we need a strong customer base. That's where you come in.

We're asking for the opportunity to earn your business.

# *What We Do...*

## IN GRAIN

### GET YOU A COMPETITIVE PRICE

Entrust us with your grain and rest assured we will provide the best possible market at each receiving location.

South Central Grain & Energy offers direct shipment options, grain buying services, multiple storage options (including priced later, warehouse receipt, grain bank, and pre-paid storage), multiple contracting options (including cash, forward, basis fixed, and hedge-to-arrive) and up-to-the-minute market information.

While bids and bid structures will vary between locations due to logistics and marketing opportunities, our ultimate goal is to get you a competitive price. We want to be your first call when you have grain to buy or sell.





*What We Do...*

## IN AGRONOMY

### MOVE FASTER AND BUY BETTER

With its expanded territory, South Central Grain & Energy has the ability to move its extensive fleet of equipment and application crews where they are most needed. If it's raining in the south, we can saturate and finish our northern area, so we are ready to roll in the south when soils dry out.

We buy in larger volumes so we can buy your agronomy inputs better. That means more money in your pocket, since we're a farmer-owned co-op.

Our agronomists offer expert fertility and pest-control recommendations, in addition to soil sampling and field scouting. Besides conventional application of both fertilizer and pesticides, we also custom-apply dry fertilizers at variable rates.

# What We Do...

## IN FEED

### DELIVER QUALITY PRODUCTS AND SERVICES

South Central Grain & Energy is known for its customer-oriented livestock services and emphasis on quality feeds. Our mills follow a rigorous, inspection-based program that guarantees the production of high-quality bulk feeds. Our bagged feed suppliers follow the same quality assurance program.

We employ livestock specialists who work with our customers on their farms to balance their dairy, beef, and swine rations.

We also work closely with area veterinarians and other industry partners to identify issues and concerns in livestock production and to provide solutions. That team approach and our high-quality feed products set us apart from the competition.





*What We Do...*

## IN PROPANE

REPLACE WORRIES WITH  
PEACE OF MIND

Worried about running out? Our scheduled fill program removes the burden of watching the tank gauge.

Worried about high prices? We offer year-round propane contracting, so you can purchase whenever the price is right for you.

Worried about safety? We require our personnel to receive appropriate training, and we regularly inspect your tank and supply lines.

South Central Grain & Energy employs well-trained delivery personnel to provide you with a reliable supply of clean-burning gas and experienced service technicians to set tanks, bury new lines, and maintain existing storage systems. That's peace of mind.

# What We Do...

## IN REFINED FUELS

### QUALITY FUEL PRODUCTS AT VERY COMPETITIVE PRICES

Ordering your refined fuels and lubricants is easy. Just call your nearest South Central Grain & Energy location. They will forward your order to our petroleum division, which dispatches all trucks. It's convenient for you and efficient for the co-op or you may call the delivery driver direct.

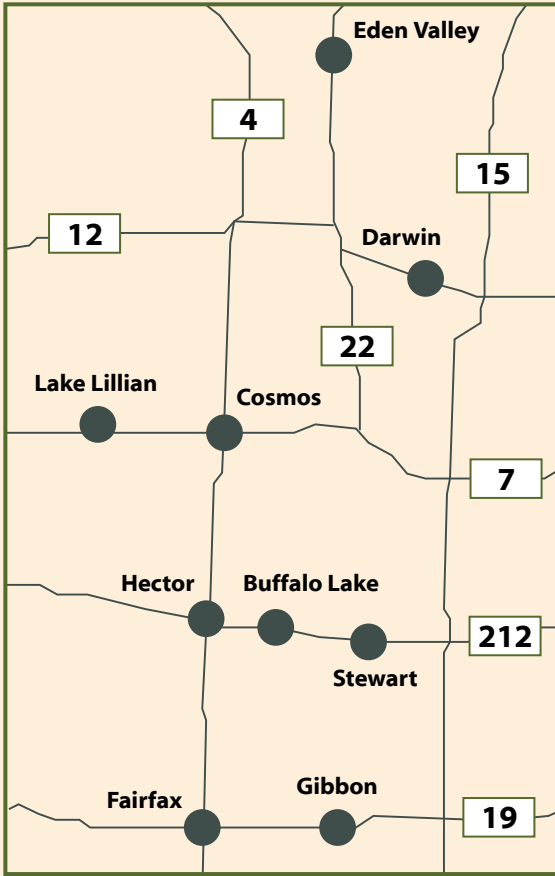
We also offer several easy ways to purchase refined fuels:

- Purchase off the truck when the price seems right.
- Year-round contracting so you can lock in prices when it is right for your operation.
- CAP contracts allow you to re-price your fuel one time.

We also offer you the opportunity to buy oil in bulk and have it delivered to your shop.



# OUR SERVICE AREA



# DIRECTORY OF LOCATIONS

<b>BUFFALO LAKE</b>	<b>320.833.5321</b> <b>800.642.6727</b>
<b>COSMOS</b>	<b>320.877.7261</b>
<b>DARWIN</b>	<b>320.693.2311</b> <b>800.275.8216</b>
<b>EDEN VALLEY</b>	<b>320.453.3200</b> <b>800.240.8835</b>
<b>FAIRFAX</b>	<b>507.426.8263</b> <b>800.328.0131</b>
<b>AGRONOMY</b>	<b>507.426.7204</b>
<b>GIBBON OFFICE AND FEED DEPARTMENT OFFICE</b>	<b>507.834.6534</b> <b>800.690.6534</b>
<b>AGRONOMY</b>	<b>507.834.6586</b>
<b>HECTOR OFFICE</b>	<b>320.848.2273</b> <b>800.547.5576</b>
<b>C-STORE</b>	<b>320.848.2286</b>
<b>MR. TIRE SHOP</b>	<b>320.848.6255</b>
<b>LAKE LILLIAN</b>	<b>320.664.4121</b>
<b>STEWART</b>	<b>320.562.2650</b>

*"A dynamic organization  
dedicated to the farmers  
who own it."*



*[www.scgemn.com](http://www.scgemn.com)*

